



## 3E LAWYER EXPERIENCE THE TOOLS YOU NEED TO MEET YOUR CLIENTS' NEEDS

### A UNIFIED LAWYER EXPERIENCE DELIVERS:

- **Efficiency** – A one-stop shop for lawyers with all business management functionality in one intuitive view
- **Visibility** – Critical data in one place
- **Accessibility** – Intuitive and user-friendly experience, available from anywhere
- **Client service** – Instant access to real-time client information

*“I need to be more engaged in the business side of my firm while delivering better and more efficient value to my clients.”*

Sound familiar? At Thomson Reuters Elite, we understand the pressures that today's lawyers face. They need to be more engaged with their clients. They need to deliver value in the most cost effective way possible while providing greater transparency and efficiency to guarantee excellent client service. In short, lawyers have to change how they interact with their clients to keep current clients, gain new business, and stay ahead of the competition.

Just as we always have, we provide the productivity tools that are built to work the way lawyers work so they can deliver the best legal service in the most cost-effective way. This unified lawyer experience offers efficiencies in access to data and key business processes that can help drive success. From a single user interface, lawyers have access to financial, business development, and client and matter information that provides them with tools to efficiently complete daily tasks from any place and at any time.

Imagine:

- Entering time with a simple voice-only command
- Viewing persona-based financial analytics that provide performance measures and actionable insights specific to individuals, managers, and executives
- Reviewing relationship information and company and contact information before entering a prospect meeting
- Seeing all matter-related documents in one location

This is the 3E® Lawyer Experience. It's all about giving lawyers the tools they need to deliver greater efficiency. It helps address the growing demands from clients and prospects and helps guarantee excellent client service.

### INNOVATIVE SOLUTIONS FOR MORE THAN 70 YEARS

Whether you are part of a global institution, a multi-national firm, a boutique practice, a mid- or small-sized firm, a corporate legal department, or a government agency, Thomson Reuters Elite can provide you software products and services that help you broaden your strategic visibility over your business operations, simplify and boost firm-wide compliance, and confidently take on the future.



# 3E LAWYER EXPERIENCE

## THE TOOLS YOU NEED TO MEET YOUR CLIENTS' NEEDS



### CONNECTING LAWYERS TO THE SYSTEMS AND TOOLS TO WORK SMARTER AND BETTER

Elite has the tools to help lawyers work in every possible environment: in the office, on their mobile devices, and on the web. 3E Workspace Mobile allows lawyers who are on the go to use 3E, 3E Business Development, and 3E MatterSphere® remotely via their mobile device. 3E Workspace lets them do it all from their browser.

The Lawyer Experience encompasses the tools that make it easy for lawyers to complete these tasks and more from virtually anywhere.

#### Financial Insights and Time Entry



- Access key financial info in the office or on the go
- View persona-based financial analytics that provide performance measures and actionable insights specific to individuals, managers, and executives
- Enter time using the web or mobile device
- Start and stop timers
- Inquire on time entry statistics
- Allow delegates to manage time entry for the lawyer



#### Company and Contact Intelligence

- Prepare better for client interactions with Thomson Reuters intelligence for companies and board members
- See who knows who relationships
- View firm experience to ensure that firm marketing reflects areas of expertise
- Add contact relationships to marketing lists



#### Client and Matter Management

- View client details, contacts, team, and related parties
- View matter tasks and milestones
- View budgets and financials
- Access documents in the office or on the go
- Streamline document assembly
- Organize and centrally store documents and emails directly within Microsoft® Outlook®, Word, and Excel®
- Manage matter work plans within Microsoft Office

To learn more about the 3E Lawyer Experience, visit [elite.com/3e/lawyer-experience](https://elite.com/3e/lawyer-experience).