

TIME IS MONEY - MAKE IT PAY

Spend less time drafting and more time billing



2.75 hours

The average lawyer spends 2.75 hours a day drafting contracts.¹



\$6 billion

That's \$6 billion worth of billable time 'written off' each year



60%

On average, 60% of a lawyer's time is spent on drafting.³



Manual contract preparation:

6-8 hours



With Contract Express:²

15-30 minutes

QUESTIONNAIRE AND AUTOMATION SPEEDS UP DRAFTING PROCESS



LESS TIME DRAFTING AND MORE TIME BILLED

Meet the client's needs

Clients want greater value for money. To keep up, firms need to deliver more for less.

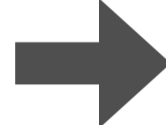
REDUCE ATTRITION

Poor client service is the #1 reason corporate counsel shift high value portfolios away from law firms.⁴

HOW DOCUMENT AUTOMATION CAN HELP



Faster drafting



Quicker turnarounds



Greater customer satisfaction and lower costs

Grow revenue faster



3 out of 10 hours

The average lawyer gets paid for only three out of every ten hours of potentially billable work.⁵

Contract Express allows lawyers to spend their time more productively, on work that brings in revenue.



Greater throughput⁵



Greater revenue

Reduce risk

More than half of all malpractice claims in the US come from attorney errors, including substantive drafting errors.⁶

Automation reduces the risk of human error, and the reputation and client satisfaction risks associated with mistakes.



Transform your business

To see how easy it would be to transform your business and take back your billable hours, test drive Contract Express.

Test drive Contract Express



the answer company™

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Sources
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6. ABA Standing Committee on Lawyers' Professional Liability Profile of Legal Malpractice Claims 2012-2015